

2021 Middle Markets Success List - Year to Date											
Industry	Description	Pkg	BOP	GL	Auto	Prop	WC	Umb	Prof Lines	Misc.	Premium
Association	COA					✓					\$24K
Association	HOA		✓								\$28K
Association	Mobile Homeowners Association		✓								\$35K
Association	Property Managers			✓		✓		✓			\$41K
Auto Dealership	Auto Dealership						✓				\$71K
Auto Dealership	Recreational Vehicles			✓		✓					\$35K
Construction	Acoustics Contractor						✓				\$35K
Construction	Asphalt Paving			✓				✓			\$75K
Construction	Auto Dealership									✓	\$26K
Construction	Coating & Electroplating				✓						\$31K
Construction	Communications Contractor	✓			✓			✓			\$467K
Construction	Concrete Contractor						✓				\$23K
Construction	Conduit Contractor				✓			✓			\$58K
Construction	Directional Drilling			✓	✓			✓			\$202K
Construction	Dock Builder			✓	✓					✓	\$56K
Construction	Electrical Contractor				✓			✓			442K
Construction	Electrical Contractor			✓	✓						\$220K
Construction	Electrical Contractor				✓						\$36K
Construction	Electrical Contractor			✓	✓						\$189K
Construction	Engineers			✓	✓	✓	✓			✓	\$64K
Construction	Flooring Contractor			✓	✓						\$107K
Construction	General Contractor			✓							\$26K
Construction	General Contractor	✓			✓			✓	✓		\$96K
Construction	General Contractor						✓				\$35K
Construction	General Contractor							✓			\$45K
Construction	General Contractor				✓						\$41K
Construction	General Contractor			✓	✓		✓	✓			\$72K
Construction	General Contractor	✓			✓		✓	✓			\$378K
Construction	General Contractor				✓						\$58K
Construction	General Contractor				✓						\$22K
Construction	General Contractor	✓			✓		✓	✓			\$251K
Construction	Grading Contractor									✓	\$45K
Construction	HVAC Contractor	✓						✓			\$50K
Construction	HVAC Contractor				✓						\$160K
Construction	HVAC Contractor				✓						\$171K
Construction	HVAC Contractor				✓						\$29K
Construction	HVAC Contractor				✓						\$90K
Construction	Insulation Contractor						✓				\$27K
Construction	Landscaping Contractor				✓						\$87K
Construction	Landscaping Contractor			✓				✓			\$170K
Construction	Lawn Maintenance			✓	✓					✓	\$27K

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Industry	Description	Pkg	ВОР	GL	Auto	Prop	wc	Umb	Prof Lines	Misc.	Premium
Construction	Lawn Maintenance				✓						\$95K
Construction	Lawn Maintenance				✓						\$42K
Construction	Medical Office									✓	\$41K
Construction	Metal Fabrication				✓						\$23K
Construction	Paving Contractor						✓				\$101K
Construction	Plastering Contractor				✓						\$59K
Construction	Plumbing Contractor			✓	✓			✓		✓	\$130K
Construction	Plumbing Contractor				✓						\$79K
Construction	Plumbing Contractor				✓						\$98K
Construction	Roofer				✓						\$82K
Construction	Roofer				✓						\$33K
Construction	Roofer				✓						\$42K
Construction	Security Installation			✓			✓				\$35K
Construction	Septic Tank Installation			✓	✓		✓	✓		✓	\$130K
Construction	Solar Contractor						✓				\$950K
Construction	Tree Trimmer	✓			✓						\$67K
Construction	Tree Trimmer						✓				\$70K
Construction	Water/Sewer							✓			\$50K
Distributor	Automotive Parts (Non-Critical)			✓	✓			✓		✓	\$61K
Distributor	Beer Distributor							✓			\$135K
Distributor	Cigar Accessories Importer	✓			✓		✓	✓			\$65K
Distributor	Computer Parts	✓			✓		✓	✓		✓	\$57K
Distributor	Food Mfg/Dist.							✓			\$39K
Distributor	Food Service Equip.			✓				✓			\$126K
Distributor	Pharmaceuticals									✓	\$23K
Distributor	Spice Distributor	✓			✓			✓			\$43K
Distributor	Spirits Distributor							✓			\$153K
Distributor	Wine Distributor			✓				✓			\$54K
Financial	Mortgage Bankers		✓					✓	✓	✓	\$30K
Financial	Mortgage Bankers								✓	✓	\$39K
Healthcare	Assisted Living			✓	✓			✓	✓		\$184K
Healthcare	Assisted Living					✓					\$28K
Healthcare	Assisted Living					✓					\$41K
Healthcare	Health Services							✓	✓		\$32K
Healthcare	Healthcare Client Mgmt								✓		\$141K
Healthcare	Medical Lab		✓								\$22K
Healthcare	Pharmacy			✓	✓					✓	\$37K
Hospitality	Country Club						✓				\$37K
Hospitality	Hotel	✓			✓			✓		✓	\$84K
Hospitality	Restaurant			√							\$33K
Hospitality	Restaurant - Bojangles					✓					\$76K

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Industry	Description	Pkg	ВОР	GL	Auto	Prop	WC	Umb	Prof Lines	Misc.	Premium
Hospitality	Restaurant - Family Style		✓					✓	Lines		\$28K
Hospitality	Restaurant - Seafood						✓				\$28K
Hospitality	Restaurant - Sushi		✓					✓			\$30K
Hospitality	Restaurants - McDonalds						✓				\$24K
Hospitality	YMCA					✓					\$51K
Institutional	Church		✓		✓		✓				\$41K
Institutional	Museum							✓			\$28K
Institutional	Pre-School			✓				✓	✓		\$75K
Institutional	Pre-School			√	✓			✓	✓		\$41K
Institutional	School		✓					✓			\$51K
Lessors Risk	LRO - Apartments	√						✓			\$24K
Lessors Risk	LRO - Hospital									✓	\$44K
Lessors Risk	LRO - Office	✓			✓						\$43K
Lessors Risk	LRO - Office	✓									\$34K
Lessors Risk	LRO - Retail			✓	✓			✓	✓		\$403K
Lessors Risk	LRO - Retail			✓	✓	✓					\$61K
Lessors Risk	LRO - Shopping Center			√	✓			✓			\$28K
Lessors Risk	LRO - Shopping Center					✓					\$55K
Lessors Risk	LRO - Surgery Center	✓						✓			\$44K
Lessors Risk	LRO - Medical Office	✓									\$21K
Lessors Risk	LRO - Property Managers								✓		\$21K
Lessors Risk	LRO - Property Managers						✓				\$23K
Lessors Risk	LRO - Property Managers					✓					\$29K
Lessors Risk	LRO - Warehouse		✓					✓			\$47K
Manufacturing	Cabinet Mfg.			✓			✓	✓			\$59K
Manufacturing	Concrete Products					✓					\$33K
Manufacturing	Electric Gates					✓					\$21K
Manufacturing	Electronic Components								✓		\$33K
Manufacturing	Equipment			✓							\$306K
Manufacturing	Household Products			✓				✓			\$94K
Manufacturing	HVAC Parts Mfg.					✓					\$64K
Manufacturing	Iron Works/Fabrication						✓				\$22K
Manufacturing	Laser Hair Therapy					✓				✓	\$58K
Manufacturing	Metal Goods Mfg.							✓			\$23K
Manufacturing	Plastic Goods	✓						✓			\$21K
Manufacturing	Sporting Equipment	✓			✓		✓				\$67K
Manufacturing	Steel Fabricator			✓	✓			✓			\$34K
Manufacturing	Textile	✓			✓		✓	✓		✓	\$242K
Manufacturing	Wood Pallet Mfg.			✓				✓			\$38K
Non-Profit	Animal Shelter			✓	✓			✓			\$162K
Non-Profit	Jewish Comm. Ctr						✓				\$44K

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Industry	Description	Pkg	ВОР	GL	Auto	Prop	wc	Umb	Prof Lines	Misc.	Premium
Office	Medical Office			✓	✓			✓			\$39K
Retail	Flooring Store		✓		✓			✓		✓	\$37K
Retail	Furnitore Store			✓		✓				\checkmark	\$96K
Retail	Grocery Store			✓						✓	\$74K
Retail	Liquor Store		✓					✓			\$29K
Retail	Shoe Sales	✓			✓		✓	✓		✓	\$87K
Retail	Tile Stores						✓				\$37K
Service	Accountants	✓			✓			✓			\$61K
Service	Attorney Firm		✓		✓						\$43K
Service	Consulting Services				✓					✓	\$73K
Service	Equipment Rental							✓			\$25K
Service	Int'l Mail Order	✓			✓					✓	\$59K
Service	Janitorial						✓				\$42K
Service	Medical Waste	✓			✓						\$56K
Service	Nursery				✓						\$38K
Service	Pest Control		✓								\$22K
Service	SRO Consultant								✓		\$21K
Technology	Biotechnology					✓					\$23K
Technology	Computer Integrated Systems Design								✓		\$105K
Technology	Computer Programming						✓				\$27K
Technology	IT Services	✓							✓		\$36K
Technology	Medical Software	✓					✓	✓		✓	\$30K
Technology	Software Development								✓		\$26K

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