

2	022 Middle Ma	rke	ts S	Suc	ce	ss I	List	- }	'ea	r to Da	ate	
Industry	Description	SIC	Pkg	ВОР	GL	Auto	Prop	wc	Umb	<b>Prof Lines</b>	Misc.	Premium
Association	Condo Association	8641			✓		✓					\$60K
Association	Property Owners Association	8621					✓					\$21K
Association	Real Estate	6531	✓									\$29K
Construction	Aviation Painting Contractor	1721			<b>✓</b>							\$26K
Construction	Bridge/Tunnel Contractor	1623							✓			\$105K
Construction	Builders Risk	6531									✓	\$60K
Construction	Builders Risk	1531									✓	\$49K
Construction	Concrete Contractor	1771			✓	✓						\$37K
Construction	Concrete Contractor	1771				✓						\$120K
Construction	Concrete Contractor	1771				✓						\$51K
Construction	Custom Millwork	1799	✓			✓			✓			\$47K
Construction	Directional Drilling	1623						✓				\$79K
Construction	Electrical Contractor	1731				✓						\$64K
Construction	Electrical Work - Ships	3731			✓			✓			✓	\$31K
Construction	Environmental Contractor	1623			✓	✓		✓	✓		✓	\$109K
Construction	Excavation	1794									✓	\$25K
Construction	Flooring Contractor	1752			✓	✓		✓	✓		✓	\$45K
Construction	GC - Apartments	1522							✓			\$75K
Construction	GC - Hotel Rehab Project	1542			✓							\$39K
Construction	General Contractor	6512									✓	\$45K
Construction	General Contractor	1531			✓	✓		✓	✓		✓	\$1.1M
Construction	General Contractor	1531							✓			\$89K
Construction	General Contractor	1531								✓		\$24K
Construction	General Contractor	1542						✓				\$29K
Construction	General Contractor	1531	✓						✓			\$60K
Construction	Glass Contractor	1793		$\checkmark$		✓			✓			\$34K
Construction	Glazier	1793	✓			✓			✓			\$35K
Construction	Governmental	3569							✓			\$45K
Construction	HVAC Contractor	1711						✓				\$34K
Construction	HVAC Contractor	3568						✓				\$21K
Construction	Landscaping Contractor	782				✓						\$53K
Construction	Landscaping Contractor	782				✓						\$56K
Construction	Lawn Care	782				✓						\$61K
Construction	Masonry Contractor	1741				✓						\$68K
Construction	Metal Erection	1799	✓									\$157K
Construction	Painting Contractor	1721						✓				\$48K
Construction	Painting Contractor	1721			✓	<b>√</b>			<b>√</b>			\$35K
Construction	Paving Contractor	1741				✓						\$37K

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Industry	Description	SIC	Pkg	вор	GL	Auto	Prop	WC	Umb	<b>Prof Lines</b>	Misc.	Premium
Construction	Plumbing Contractor	1711				✓						\$21K
Construction	Plumbing Contractor	1711						✓				\$29K
Construction	Plumbing Contractor	1711				✓						\$26K
Construction	Plumbing Contractor	1711						✓				\$23K
Construction	Plumbing/HVAC Contractor	1711				✓						\$22K
Construction	Pool Contractor	1799	✓			✓			✓			\$25K
Construction	Pool Contractor	1799				✓						\$25K
Construction	Power Line	6019				✓			✓			\$477K
Construction	Sand/Shell Quarry	1442									✓	\$26K
Construction	Screen/Shutter Installation	1799				✓						\$38K
Construction	Sheet Metal	1711				✓						\$21K
Construction	Tennis Courts GC	5091							✓			\$21K
Construction	Utility Contractor	1799							✓			\$20K
Construction	Utility Contractor	1799							✓		✓	\$70K
Construction	Utility Contractor	1623	✓			✓		✓	✓	✓	✓	\$1M
Construction	Water & Sewer Service	1623									✓	\$39K
Distributor	Bakery	251				✓						\$21K
Distributor	Electronic Components	3679	✓			✓			✓			\$102K
Distributor	Fishing Tackle	919									✓	\$30K
Distributor	Food Distributor	5141			✓	✓		✓				\$26K
Distributor	Motor Vehicle Supplies	5013			✓	✓			✓			\$43K
Distributor	Pneumatic Tool Distributor	3546				✓						\$131K
Distributor	Seafood Wholesaler	5146					✓					\$89K
Distributor	Tire Distributor	5014			✓							\$34K
Financial Institutions	Investment Office	7521					✓					\$100K
Habitational	Apartments	6513		✓								\$46K
Habitational	Apartments	6513	✓									\$72K
Habitational	Apartments	6513					✓					\$35K
Healthcare	Detox Center	8093	✓			✓			✓			\$43K
Healthcare	Health & Allied Services	8099							$\checkmark$			\$42K
Healthcare	Medical Lab	8071	✓			✓						\$30,985
Healthcare	Medical Laboratory	8071			<b>✓</b>				✓	✓		\$275K
Healthcare	Medical Office	8011	✓				✓					\$35K
Healthcare	Medical Office	8011	✓						✓		✓	\$214K
Healthcare	Medical Office	6512									✓	\$51K
Healthcare	Medical Office	8011		✓					✓			\$35K
Hospitality	Donut Shop	5 <del>4</del> 61	✓					✓				\$32K

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2	2022 Middle Ma	rke	ts S	Suc	ce	ss l	List	- <b>Y</b>	'ea	r to Da	ate	
Industry	Description	SIC	Pkg	ВОР	GL	Auto	Prop	wc	Umb	<b>Prof Lines</b>	Misc.	Premium
Hospitality	Hotel Management	7011			✓	✓			✓			\$240K
Hospitality	Restaurant	5812	✓						✓			\$67K
Hospitality	Restaurant	5812		✓					✓			\$21K
Hospitality	Restaurant	5812		✓				✓	✓			\$31K
Hospitality	Restaurant	5812						✓				\$20K
Hospitality	Restaurant	5812			✓	✓			✓		✓	\$90K
Hospitality	Restaurant	5812							✓			\$20K
Hospitality	Restaurant	5812		✓					✓			\$25K
Hospitality	Restaurant - Bakery	5812		✓		✓			✓			\$63K
Hospitality	Restaurant - Mexican	5812			✓				✓			\$31K
Hospitality	Restaurant - Pizza	5812				✓						\$25K
Instituition	Adult Day Care	8059			✓	✓				✓		\$25K
Institution	Bank	6035								✓		\$98K
Institution	Church	8661						✓				\$32K
Institution	School	8211			✓	✓			✓	✓		\$197K
Institution	School	8322					✓					\$72K
Lessors Risk	Medical Building	6512									✓	\$72K
Lessors Risk	Medical Office	6512		✓								\$28K
Lessors Risk	Medical Office	6512									✓	\$27K
Lessors Risk	Medical Office	6512									✓	\$23K
Lessors Risk	Medical Office	6512									✓	\$119K
Lessors Risk	Medical Office	6512									✓	\$119K
Lessors Risk	Medical Office	8011					✓					\$40K
Lessors Risk	Office	6519					✓					\$33K
Lessors Risk	Office	6519			✓	✓	✓		✓			\$101K
Lessors Risk	Office	6519	✓									\$23K
Lessors Risk	Office - Retail	6519			✓		✓					\$139K
Lessors Risk	Office - Retail	6519		✓					✓			\$29K
Lessors Risk	Office Building	6519	✓			✓						\$80K
Lessors Risk	Office/Warehouse	6512					✓					\$35K
Lessors Risk	PODS Facility	6512			✓	✓	✓		✓			\$27K
Lessors Risk	PODS Facility	6519			✓		✓					\$45K
Lessors Risk	Property Manager	6519			✓							\$148K
Lessors Risk	Salon Suites	6519	✓									\$40K
Lessors Risk	Warehouse	6512					✓					\$906K
Lessors Risk	Warehouse	6512			✓		✓					\$27K
Lessors Risk	Warehouse	6512			✓		✓		✓			\$20K
Lessors Risk	Warehouse	6531			✓		✓					\$44K
Lessors Risk	Warehouse	5084					✓					\$35K

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2022 Middle Markets Success List - Year to Date												
Industry	Description	SIC	Pkg	ВОР	GL	Auto	Prop	wc	Umb	<b>Prof Lines</b>	Misc.	Premium
Manufacturing	Electronic Components	3679			✓	✓			<b>✓</b>	✓		\$28K
Manufacturing	Equipment Installation	7353				✓						\$22K
Manufacturing	Fertilizer Mfg.	2875						<b>✓</b>				\$30K
Manufacturing	Mattress Mfg.	2515			<b>✓</b>		✓		<b>√</b>			\$28K
Manufacturing	Metal Products	3446						<b>\</b>				\$60K
Manufacturing	Plastic Resin	3087	✓			✓			✓			\$71K
Manufacturing	Power Wheelchairs/Lifts/Scooters	3842			✓	✓			✓		✓	\$1M
Manufacturing	Trailer Mfg.	3715	✓			✓			✓			\$57K
Municipality	Water & Sewer Service	1623									✓	\$26K
Real Estate	Vacation Rentals	6531	✓			✓						\$28K
Retail	Auto Dealership	5521	✓									\$27K
Retail	Furniture Store	5712						✓				\$31K
Retail	Liquor Store	5921			✓					✓		\$95K
Retail	Nursery	5193						✓				\$281K
Retail	Plant Nursery	5261						✓				\$50K
Service	Aircraft Parts, Service, & Repair	4581			✓							\$35K
Service	Business Consulting	8742								✓		\$25K
Service	Commercial Condo/Warehouse	4226					✓					\$32K
Service	Hood Cleaning	2842				✓						\$70K
Service	Hood Cleaning	2842			✓	✓			✓	✓		\$62K
Service	IT Install/Support	7379	✓			✓			✓	✓		\$117K
Service	Marine Services	1731			✓			✓			✓	\$28K
Service	Meal Delivery	5142									<b>√</b>	\$127K
Service	Mortgage Company	6162						✓				\$208K
Service	Mortgage Loans	6162	<b>√</b>					<b>√</b>	<b>√</b>	✓		\$23K
Service	Oil Cleaning	7349			✓				✓	✓		\$54K
Service	Self Storage Facility	1541									✓	\$49K
Technology	Electrical Install-Yachts	7629				✓						\$36K
Technology	Service Provider	7379				✓						\$28K

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